



China Sourcing

Engineering | Quality | Supply Chain | Compliance

China sourcing process can be complicated and interrelated. An overlooked detail could cause a serious problem and add cost to importers. Typical problems are late shipment, which happens all the time. Other minor errors or non-compliance on packing, marking, labeling and documentation could easily happen and add cost and trouble to customs handling. Delaying on surrendering original bill of lading could incur expensive storage and demurrage charges.

SpecsPro develops and delivers optimized total product sourcing solutions, which typically involves product development, engineering, factory allocation, regulatory compliances, negotiation, contracting, production plan, quality control, logistics plan, cost evaluation, and business relationship.

Obviously importers would concentrate their efforts on product quality and specifications, which could be fatal to the sourcing business. However, even after all detailed specifications and requirements well communicated and sample approved, importer should not assume the products would arrive as expected without a solid compliance program in place.

There are a lot of aspects that need to be considered in a successful products sourcing business. What are the criteria to select a proper sourcing partner, and how, being it factory, forwarder, carrier or broker? Is there a proper agreement in place to define responsibilities, liabilities and settlement? Are all the product specifications and production process well communicated and properly documented? Any compliance issue that would pertain to the product intended to be imported? How about the trade terms? The real challenge is to put all these details together and construct a total plan.

With years of actual supply chain experience from design, production to logistics, we are capable in working out a [practical plan](#) with all details considered, and implementing the plan for our customers.

About SpecsPro

SpecsPro LLC was registered in Minnesota in 2003. Our sourcing specialists have a range of working experiences from 10 to 20 years in import/export, product sourcing, manufacturing, engineering and quality assurance.

The combined knowledge and skill sets of our associates cover a wide range of industrial areas in both business and engineering. Our team of managing associates work from locations in the US and China. We serve US importers from all states and handle sourcing operations in all major cities in China.



We are well versed with business system, business culture and practice in both China and the US. Our industrial experiences come from our solid work history in import / export companies, manufacturers, carriers, freight forwarding and customs brokerage services.



We have an extended business network across the Pacific Ocean. Combined capabilities in business and engineering have become our great strength and the added-value to our clients. We have developed an advanced business system in providing reliable and consistent solutions for sourcing products from China.

Contact

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