



China Sourcing – Vendor Management

Engineering | Quality | Supply Chain | Compliance



In a long term sourcing strategy, importers have goodwill to the health and performance of their vendors / suppliers, expecting the vendors to continuously deliver quality products smoothly. Smart importers take proactive approach to manage their vendors' information as part of their supply chain security program.

We effectively [manage](#) four types of vendor's information that are critical to a successful long term sourcing business:

- Operation related data - including organizational structure, business departments, personnel, contact info, facility locations
- Vendor's compliance info - standard operating procedures, product specifications, quality assurance program, documentation, and customs compliance
- Vendor's business model - industry, customers and suppliers, products / services, raw materials, production, in-house processes / parts, contracted processes / parts
- Vendor's business health and environment - financial strength, organization, merge, acquisition, regional commercial and political environment.



Often the time, importers issue purchase orders to vendors in the US, which purchase the products from factories in China. If the products are drop shipped directly to importers' facilities, the vendor may not have good supply chain visibility and control. It could be risky that the importer may rest their supply chain strength on potential weak link. In such situation, it is even more important that importers take initiative to effectively manage their vendor information.

About SpecsPro

SpecsPro LLC was registered in Minnesota in 2003. Our sourcing specialists have a range of working experiences from 10 to 20 years in import/export, product sourcing, manufacturing, engineering and quality assurance.

The combined knowledge and skill sets of our associates cover a wide range of industrial areas in both business and engineering. Our team of managing associates work from locations in the US and China. We serve US importers from all states and handle sourcing operations in all major cities in China.



We are well versed with business system, business culture and practice in both China and the US. Our industrial experiences come from our solid work history in import / export companies, manufacturers, carriers, freight forwarding and customs brokerage services.



We have an extended business network across the Pacific Ocean. Combined capabilities in business and engineering have become our great strength and the added-value to our clients. We have developed an advance business system in providing reliable and consistent solutions for sourcing products from China.

Contact

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